

the Wheelagram

Materials Cleaning Systems Division
Wheelabrator-Frye Inc.

VOL. III NO. 43

NOVEMBER 9, 1979



OUR FIELD SERVICE FORCE ON CAMERA . . .



EASTERN REGION (standing l to r): Ed Kazmierski, Nate Wakefield, Dennis Toth, Vic Stampone (Service Supervisor), Ron Reed (Account Sales Manager). (sitting l to r): Stan Percy, Jack Grisso, Otto Paier, Larry Bracher (Regional Manager), Tom Loftain.



CENTRAL REGION (standing l to r): Art Joye (Service Supervisor), Chuck Cottle, Tom Mott (Regional Manager at the time photo was taken; now Manager, PFP Products Division), Harold Wiegand, John Cassani (Account Sales Manager). (sitting l to r): J. D. Pemberton, Ken Vergon, Al

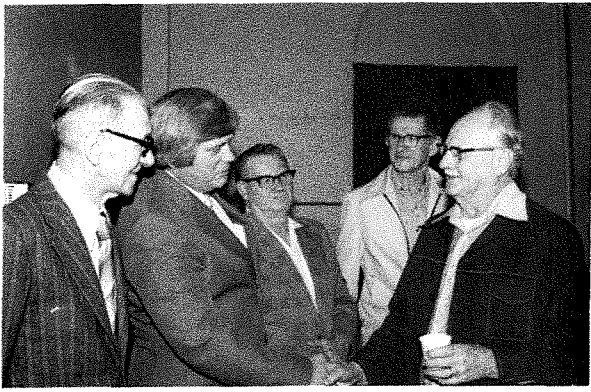


CONGRATULATIONS to **DAVE GRIFFITH**, West Central Region, named 1978 Serviceman of the Year. High praise has been given to Dave for his willingness to assume responsibility for the most difficult jobs, his outstanding rapport and concern for our customers, and the people with whom he works. To quote one salesperson, "Dave has given of his time and expertise far beyond the requirements of his job. He has been a great help to me, and a great asset to Wheelabrator-Frye." Dave, pictured left, receives congratulations and thanks from the Director of Customer Service, Phil Jordan.

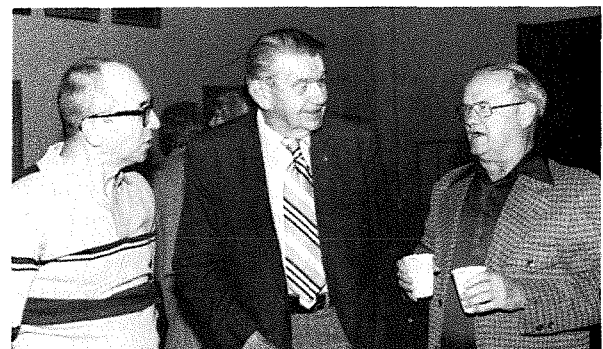
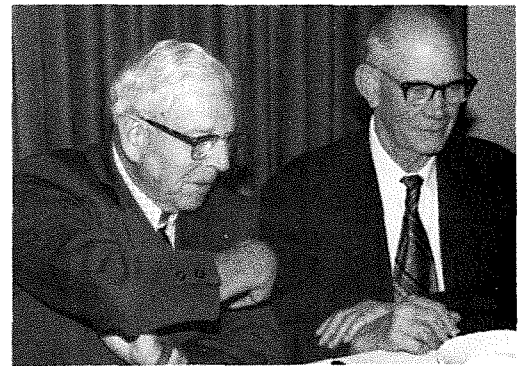
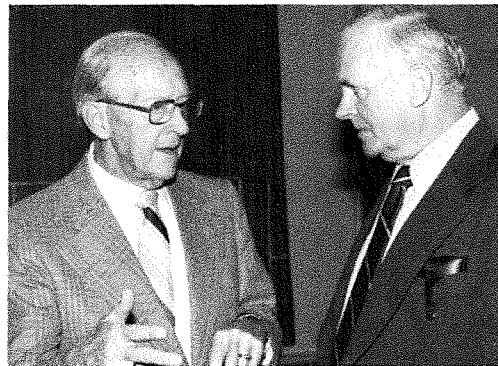
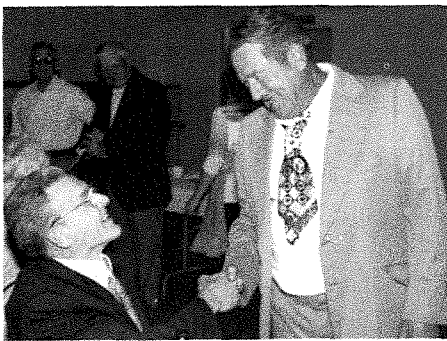
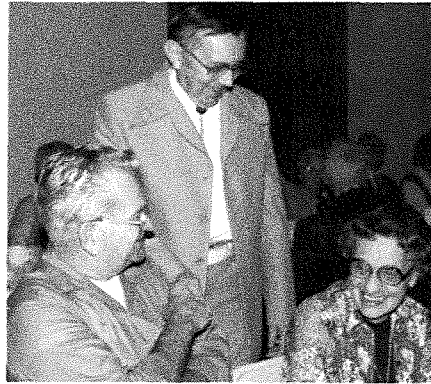
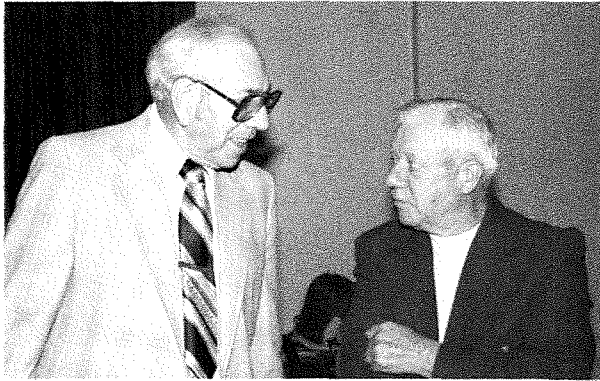


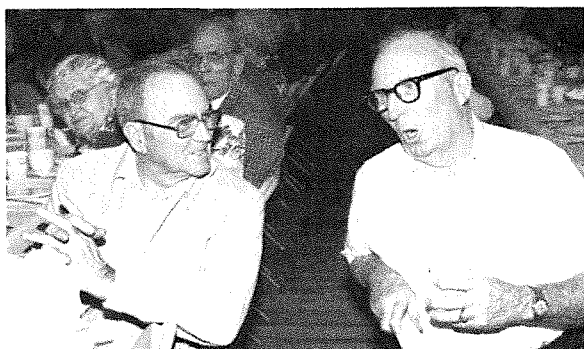
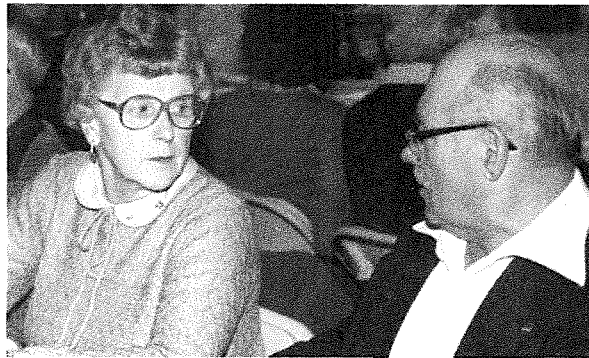
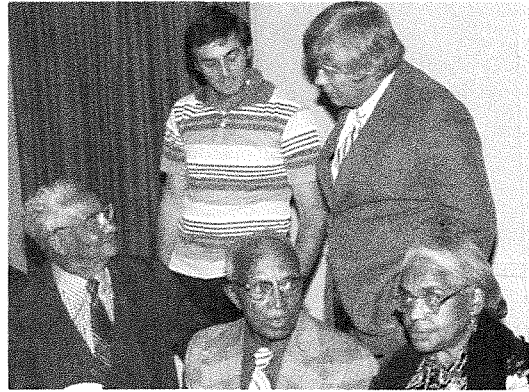
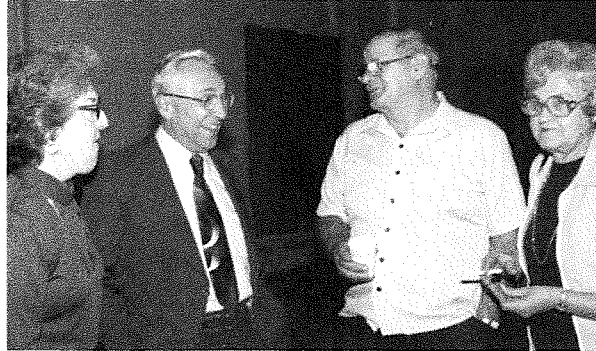
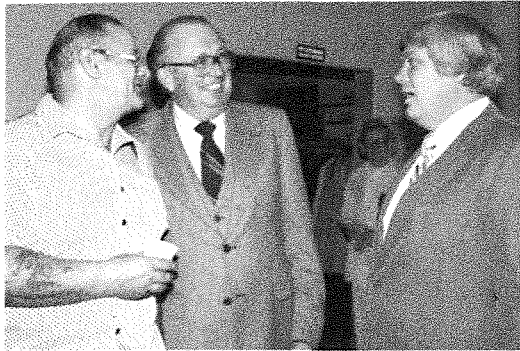
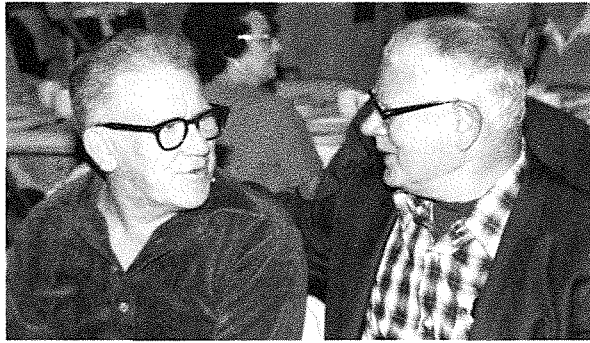
WEST CENTRAL REGION (l to r): Brown Sanders (Regional Manager), Bob DeVolt, Serviceman of the Year Griffith, Carl Loan (Service Supervisor), Dennis Lieburn, Cliff Spear.

(cont on back page)



RETIREES SOCIALIZE . . . Bargaining unit retirees and their spouses met October 17 for the semi-annual dinner given in their honor and sponsored by U.A.W. Local 995. *Wheelagram's* candid camera was on hand to record the event as told in the following photo story.





OUR FIELD SERVICE FORCE ON CAMERA . . .

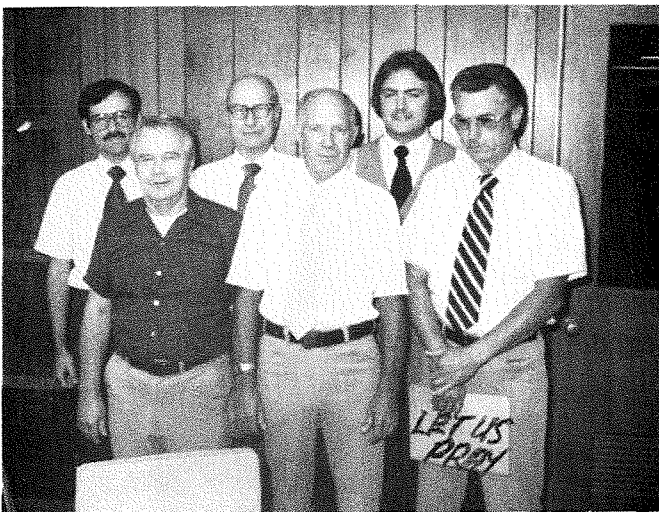
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SOUTHERN REGION (l to r): Jim Williams, Otto Promnitz (Service Supervisor), Eva Concklin (Secretary), Jim Hicks (Mishawaka), Del Evans (Regional Manager), Richard Whitt.



WESTERN REGION (l to r): Aldo Sartor (Regional Manager), Dale Reddricks (Service Supervisor), Foster Allison.



MISHAWAKA BASED (back row l to r): Larry Huemmer (Manager-Contract Administration), Larry Holcombe, Ted Kostilnik. (front row l to r): Bob Melkey, Bud Halle, Harry Breske (Assistant Manager-Customer Service).

SERVICE ANNIVERSARIES . . . Congratulations to **Jim Flowers**, Arc Welder-Steel Fabrication, who celebrates 10 years of company service November 11.

NEW FACES . . . Welcome to **Frank Pomarico**, Sales Trainee-Marketing.

PROMOTIONS . . . **Robert Ashburn**, Production Foreman-Plant 2, has been named General Foreman-Plant 2. In his new position, Bob will coordinate the manufacturing and production control functions of the plant, including the Media operation. Good luck in your new assignment, Bob!

PRODUCTIVITY DEPENDS ON YOU! Come to work as scheduled — Do the job right the first time — Conserve materials and energy.

STRONG PERFORMANCE . . . Wheelabrator-Frye Inc. achieved record sales, net income and earnings per share in the third quarter and the first nine months of 1979.

Third-quarter sales were \$240,140,000, an increase of 19% from sales of \$202,062,000 in the July-September period of last year. Net income was \$11,668,000, up 14% from net income of \$10,222,000 in the corresponding period of 1978.

Sales in the first nine months climbed to \$696,278,000, an advance of 22% from sales of \$571,692,000 in the first three quarters of 1978. Net income rose to \$30,641,000, an increase of 16% from net income of \$26,349,000 in the January-September period of last year.

Michael D. Dingman, chairman of Wheelabrator-Frye, said the "strong performance reflected the well-balanced expansion of the company across the range of our businesses. Despite the obvious mounting concerns about the world economy, we expect 1979 to be another year of significant earnings growth for Wheelabrator-Frye."

ON THE SPORT SCENE . . . WFI Trap Shooters finished a close second in the third annual Industrial Trap Shoot held October 28, against competitors from Dodge-Reliance and Miles Laboratories. WFI "top guns" to **Dick Barton** and **Jim Flowers**, both scoring 43 points out of a possible 50.

WFI ATHLETIC ASSOCIATION will hold an employees only **Stag** Saturday, November 17, BK Club, Mishawaka from 7 PM til 1 AM. Lots of fun, food and refreshments — all for just a dollar donation.

AN OBSTINATE MAN does not hold opinions; they hold him.

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